

Please find here a news release issued today by SEKO Logistics:

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SEKO LOGISTICS LAUNCHES NEW AEROSPACE & AVIATION INDUSTRY VERTICAL

SEKO Logistics has created a new Aerospace & Aviation industry vertical with global centers of excellence and core competencies to deliver value-added services and technology solutions for customers, and opportunities to drive cost out of their supply chains.



The new SEKO Aerospace & Aviation sector is headed by Bryan Lowrie, Managing Director, and headquartered in Dallas, TX., the world's second largest aerospace market.

SEKO has served leading manufacturing and production customers in the industry for a number of years. Now it is increasing its international focus to earn a bigger share of a market projected to be worth \$352 billion by 2023.

"This is a market in which you only make your mark once you've earned the trust of the customers and that is what we have been doing over recent years. Customers don't buy from you unless they know you because in the aerospace industry trust in a logistics company is not an insignificant thing. If you have a production line building a plane, a ripple effect is caused if someone is late. Customers need the supply chain to be precise and they must be kept well informed," Bryan Lowrie said.



SEKO currently works with the aerospace companies that build the airplanes and aviation companies that operate them – all over the world. The majority of its business today consists of airfreight imports into the U.S. from global suppliers.

Within the SEKO Logistics network of over 120 offices in 40 countries, there are now Aerospace & Aviation centers of excellence in Europe, the Americas and Asia Pacific, including its newest branch at Farnborough Airport in the UK, the home of UK aerospace. Other locations already include France, Denmark, the Netherlands, Turkey and South Korea and these will ultimately be joined by SEKO Aerospace & Aviation specialists in other leading markets for the industry such as

Singapore, China, India, Brazil and Ireland.

SEKO's solutions incorporate global aircraft manufacturing support, supplier management, government and defense services, and aviation logistics support for AOG shipments and parts for regular maintenance, repair and overhaul operations.

As well as general air and ocean freight services, SEKO offers project logistics and air charter services. However, its biggest asset is its technology, according to Bryan Lowrie, such as SEKO WMS which incorporates and streamlines production and sustainment environments based on the unique requirements of the aerospace community. Management of supply



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chain cost reductions down to the piece level has proven to be a valuable commodity to SEKO's customers.

He said: "Customers need to be able to see the status of parts and components and have visibility of all shipments in transit from the time of pick-up to being tendered and routed and ultimately arriving at the assembly or sub-assembly point. A lot of logistics companies talk about it but we deploy technology solutions that truly drive cost out of our customers' supply chains. This includes helping the customer view their supply chain in a much different manner. It's no longer about saving pennies per kg, but guiding the customer in making

better logistics decisions that avoid the problem of excess inventory or the deferment of VAT in the EU. Combining this proven capability with a competent and operationally sound global team of professional logisticians is what separates SEKO Aerospace & Aviation from our competition."

SEKO Logistics' other industry verticals serve the retail, medical, automotive, energy, government, industrial, technology, and trade show & events industries.

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About SEKO Logistics

We provide a suite of logistics services which enable you to use your supply chain as a competitive differentiator. As a customer centric organization, we are powered by the expertise of our people and our in-house-developed, best in class, customizable technology. It is this combination which gives SEKO its strength. With over 120 offices in 40 countries worldwide, SEKO's unique shareholder management model enables you to benefit from our specific industry sector expertise, coupled with vital in-country knowledge and unparalleled service at the local level. This unique model provides you with:

- Hands-on service and support
- Personal relationships
- Creative, customized solutions
- Responsiveness and reliability
- Flexibility and consistence

We have a flat management structure, with just three layers between you and the CEO, making us 'fast on our feet' in delivering solutions that can meet your exact requirements. This lean and nimble structure increases our decision-making speed and gives us an ability to implement customized solutions which far exceed those of our competitors. For more information visit our website www.sekologistics.com